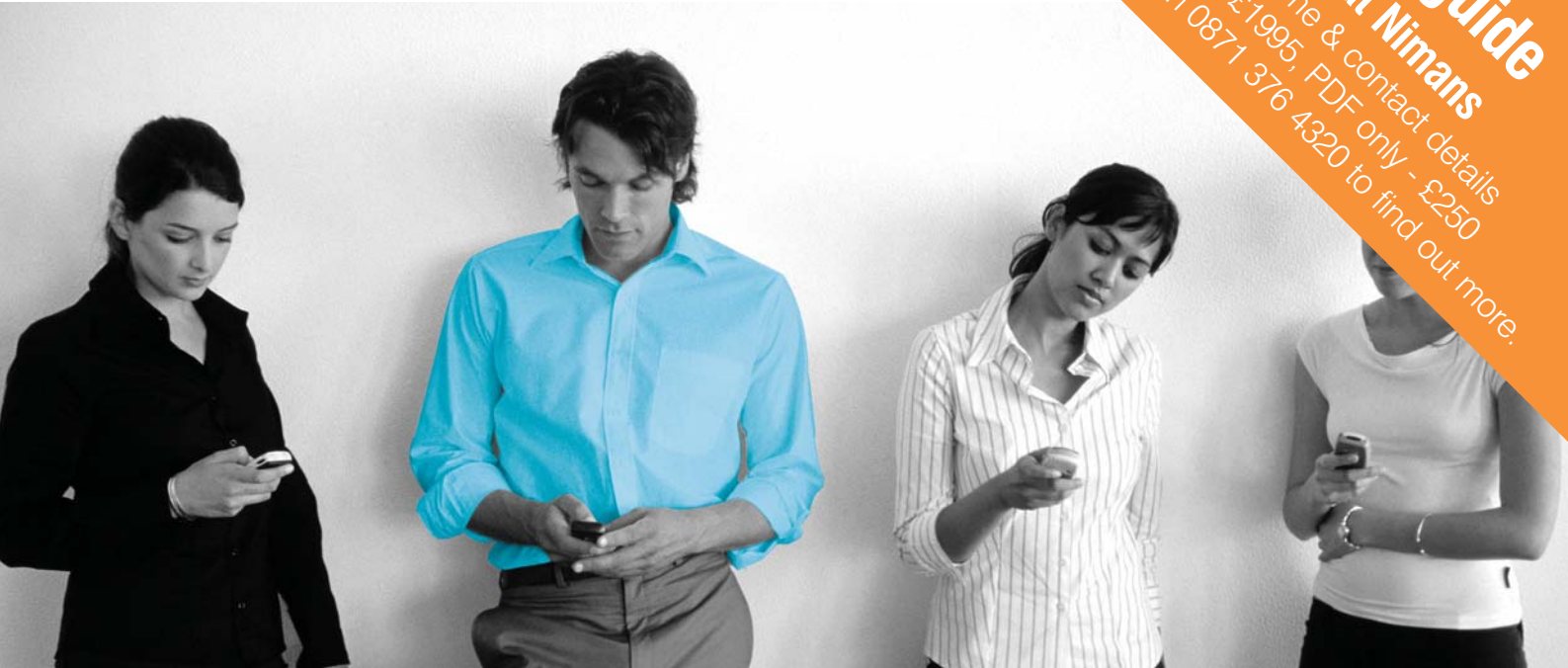


► Your Logo Here ◀



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The ► Your Company Name Here ◀
straightforward guide to

Ericsson 2007

MD Evolution
BusinessPhone

Major
new product
launch
EMS

Plus an introduction to EMS & MX-ONE

ADVANCED PARTNER

ERICSSON 

Why Choose Ericsson?

Ericsson is a world-leading provider of telecoms equipment, meeting the demands of enterprises of all sizes. Always at the cutting edge of technology, Ericsson are the synonymous with DECT and Bluetooth and have been pushing back the boundaries of communication since 1876.

The end user can enjoy ever improving efficiency, productivity and mobility. In turn, the reseller can enjoy margin-rich sales and new revenue streams thanks to the high level of expandability.

Mobility

Ericsson is renowned for its unified solutions, keeping organisations in touch while on the move, including DECT, EMO 'Push Email' and mobile phones. 2007 will also see the introduction of Ericsson Multimedia Server (EMS).

Hospitality

Enterprises such as hotels benefit from Ericsson's powerful capabilities, transforming customer services and billing to the next level.

Future proof technology

Ericsson's open architecture means new technologies such as SIP can be easily integrated. This generates add-on sales and protects the investment of the user.

Why Choose

► Your Company Here ◀

► Your company intro here ◀

► Your company information here ◀

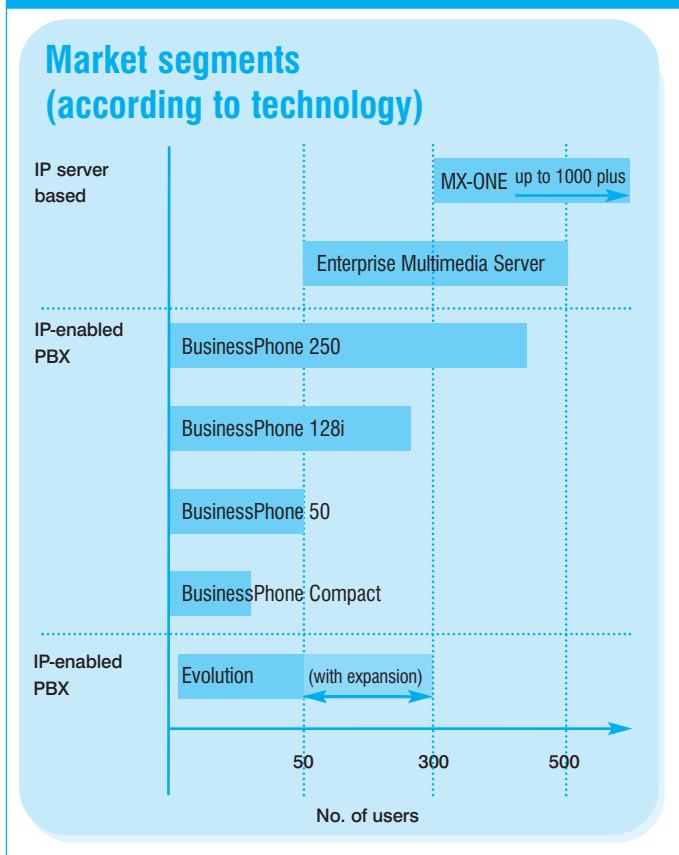
● ► Your company benefits here ◀

Ericsson systems

| | |
|----|---|
| 4 | MD Evolution |
| 6 | Mobile Extension |
| 7 | MD Evolution Hotel |
| 8 | Backstage |
| 10 | Unified Messaging |
| 11 | Computer Telephony |
| 12 | BusinessPhone |
| 16 | Digital Phones |
| 17 | Analogue Phones |
| 18 | IP Phones |
| 19 | Dect Phones |
| 20 | Integrated Application Server |
| 21 | EMO |
| 22 | Ericsson Enterprise Multimedia Server (EMS) |
| 25 | Introduction to MX-ONE |
| 26 | Peripherals |



The Ericsson range



Customer requirements

| System | Analogue Ext | Digital Ext | Lines | Mobility | Applications |
|------------------------------|--------------|-------------|---------------------------------|------------------------------|---|
| Evolution | ● | ● | Analogue, SIP, ISDN2e & ISDN30e | Dect, Mobile extension, WiFi | Voicemail, Auto Attendant, Unified Messaging, CTI, Call Recording |
| BusinessPhone Compact | ● | ● | Analogue, ISDN2e & ISDN30e | Dect, Mobile extension | Voicemail, Auto Attendant, Unified Messaging, CTI, Call Recording |
| BusinessPhone 50 | ● | ● | Analogue, ISDN2e & ISDN30e | Dect, Mobile extension | Voicemail, Auto Attendant, Unified Messaging, CTI, Call Recording |
| BusinessPhone 128i | ● | ● | Analogue, ISDN2e & ISDN30e | Dect, Mobile extension | Voicemail, Auto Attendant, Unified Messaging, CTI, Call Recording |
| BusinessPhone 250 | ● | ● | Analogue, ISDN2e & ISDN30e | Dect, Mobile extension | Voicemail, Auto Attendant, Unified Messaging, CTI, Call Recording |
| Enterprise Multimedia Server | ● | ● | Analogue, SIP, ISDN2e & ISDN30e | Mobile extension, WiFi | Voicemail, Auto Attendant, Unified Messaging, CTI, Call Recording |
| MX-ONE | ● | ● | Analogue, SIP, ISDN2e & ISDN30e | Dect, Mobile extension, WiFi | Voicemail, Auto Attendant, Unified Messaging, CTI, Call Recording |

The Ericsson complete portfolio

The existing Ericsson product range delivers solutions from small to medium and also large enterprises, ensuring you meet the demands of all your customers.

- 1 How many outside lines are required and what type of line – choose from Analogue, Basic Rate ISDN2e, Primary Rate ISDN30e, or SIP Trunk.
- 2 How many extensions they need and what type: Are these digital, cordless, analogue or IP (don't forget about fax machines, conferencing units, modems, DECT, etc)
- 3 Is multi-site connectivity or data access required?

MD Evolution

Ideal for small to medium sized organisations

Ideal Evolution customers:

- **SMEs (10-200 users)**
- **SIP environment (eg. IP infrastructure for all communications; fixed & mobile)**
- **Click-to-dial from the integrated web server**
- **Add on extra capacity and functionality over time, as and when your customers need requires it.**

The Ericsson MD Evolution solution is a powerful IP PBX for the provision of the cost-efficient, integrated, fixed and mobile and telephony services for small and medium size enterprises. This exploits its capabilities of connectivity of up to 200 IP phones.

Affordable functionality

MD Evolution also offers contact voice server, incoming call distribution features, CTI and a very high-performance, low-cost routing facility.

Integrated Services

The MD Evolution offers multiple integrated services such as:

- Voicemail
- Unified messaging
- Combined IP Gateway and Gatekeeper
- Web dialler
- Telephony application programming Interface (TAPI) dialer
- Automated attendant
- DECT

Reduced access fees

The solution enables up to 120 mobile workers to enjoy the Ericsson unique feature Mobile Extension, making employees mobile, while reducing the cost of ownership. In addition, the system provides Computer Telephony Integration (CTI) program integrated with TAPI, which enables every user to make phone calls to Outlook contacts.

Environmentally friendly

MD Evolution offers you a range of environmentally-sound wired telephones that range from the simplified sophistication of IP phones to basic analogue models. These are essential business tools for your customers. As well as the DECT cordless models designed to provide on-site 'anytime, anywhere access'.

Cost effective

Even at entry level, the MD Evolution provides two users with free of charge mobile extensions, unified messaging, voicemail and auto attendant built in. This cuts the initial cost right down, and fuels the future revenue as a company grows.

These sophisticated, business-specific applications are user-friendly and as practical as possible with the ability to grow with the evolving needs of enterprises.

Scalable technology

The Evolution is the ideal system for the SME market, catering for 80% of UK businesses. It's also future-proof with expandability to 200 extensions.

It also uses modular architecture, which means you purchase exactly what your customer needs, when your customer needs it. Add on extra capacity and functionality gradually over time according to your customers requirements and resources.*

*Expansion licence may be required

Key Features

- Designed for SMEs from 8 - 200 extensions
- On-board voicemail
- Large system features including IP
- Rack or wall mounted
- Expandable PBX with modular 'out of the box' simplicity
- Easily configured
- Functions include: ISDN connectivity, mobile & cordless extensions, intelligent voice messaging, CTI & unified messaging**

**Applications only

| Code | Description | SSP ex VAT |
|-------|--|---------------|
| 29466 | Basic MD Evolution M r.9 (4x8) | £974.83 |
| 29944 | CD3 4 digital extension board | £144.86 |
| 29943 | CZ13 4 analogue extension board | £178.43 |
| 29942 | CTS2 2 BRI port board (basic rate ISDN) | £119.15 |
| 29946 | CAP2 1 PRI board (ISDN30) | £614.19 |
| 29476 | CRE2 DECT board for 3 base stations | £728.83 |
| 29474 | Set of 50 connectors HE 14-5 points | £45.33 |
| 29473 | Set of 100 connectors HE 14-4 points | £30.22 |
| 29468 | License - M - Expansion (for greater than 16 ports) | £255.59 |

Big system features, yet cost effective for small and medium size enterprises.

The MD Evolution provides sophisticated, business-specific applications that have been simplified to be as practical as possible.

The unit is modular, which means you purchase exactly what your customer needs, when your customer needs it.

Add on extra capacity and functionality gradually over time according to your customers needs and resources.

The MD Evolution also offers a range of environmentally sound wired phones ranging from IP to basic analogue as well as DECT cordless models. It also offers Contact Voice Server, Incoming Call Distribution, CTI and a very high-performance least-cost routing facility.



System includes:
 2 x mobile exts
 2 x BackStage users
 & web browser
 voicemail access
 for all users

More Key features

- Competitive offer (pricing & performance!)
- GAP compatible
- Same terminal portfolio as BusinessPhone
- Outstanding mobility offer (DECT & mobile extension)
- Integrated voicemail in the basic system (4 channels, 60 minutes)
- Unified Messaging in the basic system, 2 licences free-of-charge
- Integrated Web server in the basic system, without licence
- Click-to-dial from the integrated Web server
- On-screen hotkey dialling free-of-charge, no CTI licence required
- Mobile extension, 2 licences free-of-charge
- Automated Attendant with one-level, free-of-charge
- BackStage V8.0, 1000s of possible scenarios
- Evolution M r.9 ideal for up to 200 users



Applications Mobile Extension

for all Ericsson Systems

Traffic to and from mobile users pass through the communication system allowing the system to link services to the calls.

Users of the Mobile Extension are recognised just like the other standard extensions. A telephone number is assigned to the extension as well as the relevant Class of Services. For other users of the system, the mobile user exists just like any other extension. This means that any normal service is applicable and they do not need to know that they are specifically calling a Mobile Extension.

Benefits

Mobile Extension is a groundbreaking feature, transforming your mobile phone in to a full-feature company extension.

- One-number solution, even if a user has an additional system phone (analogue, digital, cordless, IP, softclient)
- Attendant features, such as camp on or absence info
- Increased reachability through intrusion or diversion bypass for important calls, even if busy or in a meeting
- Potential call cost reductions of up to 30%

Improved efficiency and productivity

- Inquiry, transfer, conference and other services which enhance communication possibilities
- Less call attempts by using automatic callbacks
- Call screening by secretary

Cost control and savings of mobile communication

- Authorisation code, service class restrictions, abbreviated numbers...
- Save money on long distance and international calls (Least Call Routing)
- Cost savings on equipment

Office extension features delivered to mobile

Integrated in the office even when you are out of the office



Applications

ADVANCED PARTNER

ERICSSON 

MD Evolution Hotel for Ericsson Evolution

MD Evolution Hotel is a communication system specifically designed to increase the efficiency and user-friendliness of a hotel's management and reception.

Flexible in size and offering a wealth of services, its capabilities and features meet your customer's requirements in terms of comfort and call handling, while guaranteeing full control of costs and billing for the services offered.

User-friendly, Customised Call Handling

- Caller ID
- Naming of guests
- Individual room features
- increased switchboard productivity - enhances customer service

Efficient Billing Management

- Integrated call charge system
- Programmable price of call charge unit
- Second currency feature - displayed on phones with screens & printed on receipts

Increased comfort for guests

- Programmable wake up call with voice prompts
- Access to voicemail messages
- Message waiting feature including spoken announcement when picking up the receiver

Integrated Mobility

- Cordless telephony available for both hotel staff & guests

Access to the New Technologies

- Customer check-in and checkout
- Mini-bar & room status
- Telephone use, wake-up calls, etc
- PBX & IP compatible
- Future-proof & expandable

Ideal solution for up to 30 rooms

Applications Backstage

for the BusinessPhone and Evolution



BackStage combines the power of computer networks with a telephone system for the user's benefit. With an intuitive graphical user interface, it allows a user to access all the functions of a business telephone in a simple and easy manner from a PC.

BackStage automates many communication tasks, cutting down on time wasted doing repetitive or mundane tasks. For instance, calls can be made with one click from defined name dial keys, a phonebook, the MS Outlook Contact list, a company database, a spreadsheet, even from a number listed in an email or on a web page.

Easy Call Management

Through a graphical color interface on each PC, all telephone functions are supported in a very intuitive way. The method of handling calls remains the same no matter which telephone/PC is used. This makes for easy, efficient call management from any location.

Examples of standard business communication functions are Transfer, Diversion, Call-back Conference, Pick up selective calls and Deflection.

Further comfort functionality is offered. An example is the advanced number

Enhanced employee productivity

Ericsson BackStage improves productivity and enhances the user's working environment. To give one example – BackStage allows easy integration with other applications such as Microsoft® Outlook, Excel, Word and Access – for efficient communication services like telephony enabling and data integration.

The flexibility and the wide range of application scenarios for desktop support and for mobile use allow you to easily choose the right configuration depending on the specific needs.

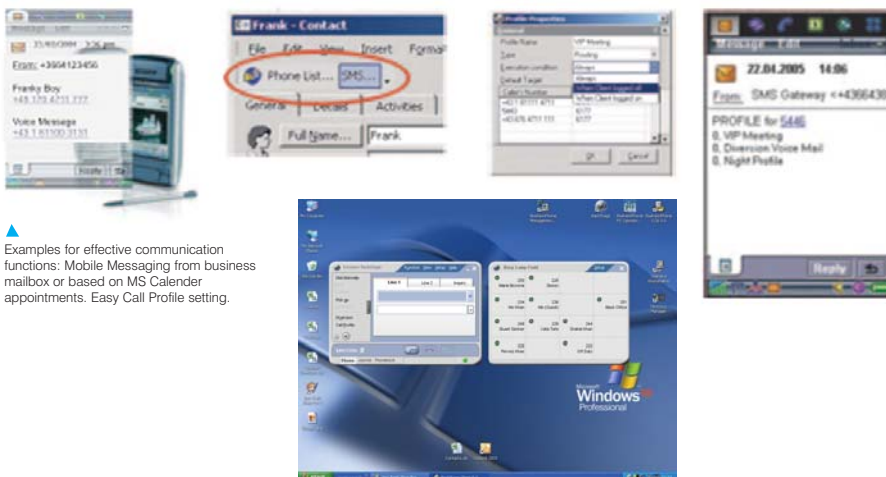


- Valuable functions are simple to handle – like business telephony support and multimedia communications, group collaboration tools and presence info as well as Video over IP.

treatment, making a “+” the international access code, automatically adding the public access code in the relevant cases or filtering for spaces and symbols in an existing number format. Name identification is also a very useful function which displays the name attached to the number and can be used with MS Outlook Contacts or any other database. There are also other comfort-enhancing functions such as innovative speech interaction.

MD Evolution Solutions

| BackStage 8.0 | BackStage 8.0 |
|--|---------------------------|
| IP networking Branch Office Integration via IP | For IT Managers |
| All Computer Telephony All IP-Telephony | For Sales Partners |



Examples for effective communication functions: Mobile Messaging from business mailbox or based on MS Calendar appointments. Easy Call Profile setting.

Simple to price and configure

| Description | SSP ex VAT |
|--------------------------------|------------|
| BackStage Green Pack | POA |
| BackStage Orange Pack | POA |
| BackStage Plus Pack | POA |
| BackStage Red Pack | POA |
| BackStage - 2 users | POA |
| BackStage - 5 users | POA |
| BackStage expansion + 10 users | POA |
| BackStage expansion + 20 users | POA |
| BackStage expansion + 5 users | POA |

Additional Features

BackStage not only enables your PC with all the enhanced functions of a desktop telephone, it also enables other applications for telephony functions. It integrates data and it provides cordless and mobile phones with convenient and unified handling:

- Speech Interaction
- Integration with Unified Messaging – Voice and Fax
- Mobile Messaging Services
- Personal Tools
- Call Profiles and Routing
- Group Collaboration, Presence Info and Multimedia Communications.
- Security
- Application and Data Integration
- MS Outlook Integration

General communication benefits

Effective communications gives a business a real competitive edge. BackStage automates many communication tasks, cutting down on time wasted doing repetitive or mundane tasks.

Customer service levels

BackStage also enhances Customer Service. Caller-related information, like the name or data from your customers last business appointments, can automatically be retrieved from personal and company databases and displayed on the user's monitor when a call comes in – even before taking the call.

Features like coordinated call and data transfer or call routing reduce the time that it takes for callers to contact the appropriate person and allows for a more personalised service.

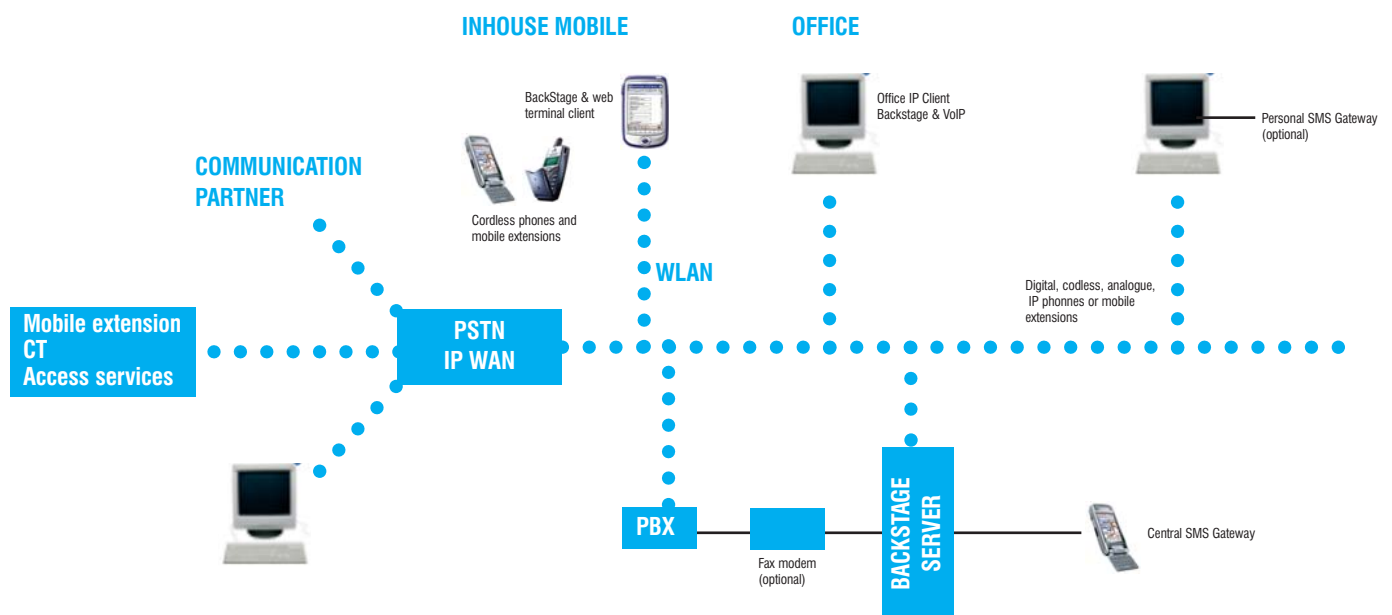
Mobile communications

For those times when an employee is on the move, the routing function of BackStage conveniently supports preferred communication profiles which will automatically put priority calls through. Such profiles can automatically be set based on MS Outlook Calendar appointments or presence status.

Manage your time, wherever you are

Instant mobile information on waiting messages or meeting reminders helps your customer to manage important issues. BackStage provides the user with the needed flexibility, at the office or on the move. Tools like profiles and the unified Journal are always supported no matter where they are. The solution also integrates advanced practical group collaboration services, even for multi-site teams. All these benefits make a positive contribution to business profitability. You can generate more revenue by offering better service more efficiently, and can cut costs by improving staff effectiveness.

Deploying better communications BackStage offers wide flexibility, from desktop support to IP Telephony and mobile use

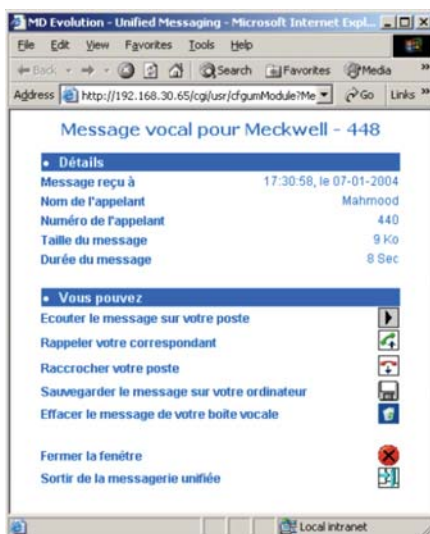


Applications Unified Messaging

for Ericsson BusinessPhone
and Evolution

The Unified Messaging solution is designed to simplify the users day-to-day handling of messages in an intelligent, flexible and intuitive way. It comes down to one single point of access to the voicemail, faxmail and e-mail systems increasing the users efficiency and productivity.

Users can forward voicemail and faxmail messages as an attachment to an e-mail message to numerous addresses within their company or throughout the world. They can access messages remotely via the Internet when on the move.



SMS notification to mobile phones will inform the user about new voice, text, fax or call-me messages. That allows fast response to the message originator. Using this solution, all messages can follow the user, wherever they are.

By providing a workforce with this fully integrated Unified Messaging solution, you are not just improving their ability to handle their messages more effectively and productively.

Familiar environment

One common interface (e.g. Microsoft® Outlook) for all messages - whether they are e-mail or voicemail or faxmail - will relieve the users from additional training. Important messages can be placed in a folder for long-term storage, making the conversation recording feature even more powerful. Contact centres can record calls and then make use of these for training purposes.

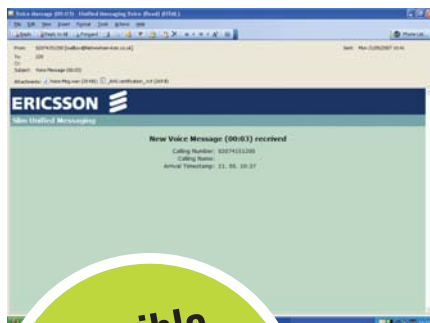
When working offline, no matter where the user is, having all messages (voicemail, dictaphone, conversation recordings and faxes) stored in Microsoft® Outlook or Lotus Notes®, will help in preparing answers to questions when away from the office or on the way to an important meeting. Plus a follow-up flag can be set to remind users.

Important messages can also be forwarded to groups or individuals for distribution.

Combined power

The combination of BackStage and Unified Messaging provides optimal convenience in gaining a unified overview of the multimedia communications, including incoming and outgoing calls, instant text messages and SMS messages, as well as voice and fax messages.

The combination of BackStage on a PDA, Mobile Extension and BusinessPhone messaging capabilities will let your customer easily manage and respond to messages from any location.



Flexible
handling of
messages

Pricing on
application

Key Features

- Full integration with Microsoft® Outlook, M, Lotus Notes® (plug-in) and Ericsson BackStage
- Any e-mail client can be used
- Any e-mail server can be used
- Ericsson SMTP/POP3 server integrated in SUMS software (selectable)
- Message waiting indication for new voice, fax, text or call-me messages
- SMS notification for new voice, fax, text or call-me messages
- Number and name information (from various data interfaces, such as company databases via LDAP)
- Graphical message overview (including status, date and time)
- Send instant text messages to other users (to computers, system telephones, via SMS)
- Send call-back messages to other users
- Call internal or external message originators directly
- Forward messages to any e-mail address – broadcast messages
- Store messages long-term (in the folder of your choice), including offline message availability
- Remote message access, such as web access (via standard remote data solutions, such as VPN, webmail or BackStage via Terminal Server)
- Playback of voice messages via PCs (WAV messages)

| Description | SSP ex VAT |
|--------------|---------------|
| 3 - 16 users | POA |
| 3 - 32 users | POA |
| 3 - 64 users | POA |
| All users | POA |

Applications

Computer Telephony

ADVANCED PARTNER

ERICSSON 

for Ericsson
BusinessPhone

Ericsson BusinessPhone Computer Telephony (CT) platforms enable you to combine the power of telephones and computers to gain a competitive edge.

Computer Telephony can give a business a real competitive edge by ensuring your customers speak to the right person at the right time, supported with the right information, every time. By enhancing and automating many communications functions, CT offers enormous productivity and revenue gains to any organisation where fast, efficient call handling is a must.

BusinessPhone CT platforms – BusinessLink and TAPI Bridge – allow you to create a powerful, company-wide combination of telephony and computing resources to provide a range of productivity and service enhancing functions. In other words, offering new services, saving money, and reaching new customers. For example, customer database records can be retrieved immediately using the calling number. Incoming calls can be automatically routed to the most appropriate call-handling agent or department in an organisation.

Telephone numbers can be quickly called up from computerised directories like a company database, an application directory or the MS Outlook Contact folder and dialed automatically.



The migration path for communications

Calling from a PC

Harnessing the combined power of the PC and the telephone begins with the ability to make calls from desktop applications, such as MS Outlook. This simple integration provides more efficient use of staff time. BusinessPhone offers LAN-based integration with BusinessLink and TAPI Bridge.

Adding Value for Enterprise Use

Combining voice messages, data messages and direct callback options to one convenient point of access increases communication efficiency by means of integrated Unified Messaging. A wide range of data integration support is offered, from screen popup to caller name display. A user-friendly interface provides you with a flexible and efficient working environment, from basic support to full use scenarios and the full benefits of Computer Telephony, IP and mobility.

Adding Value in Call Centers and for Operators

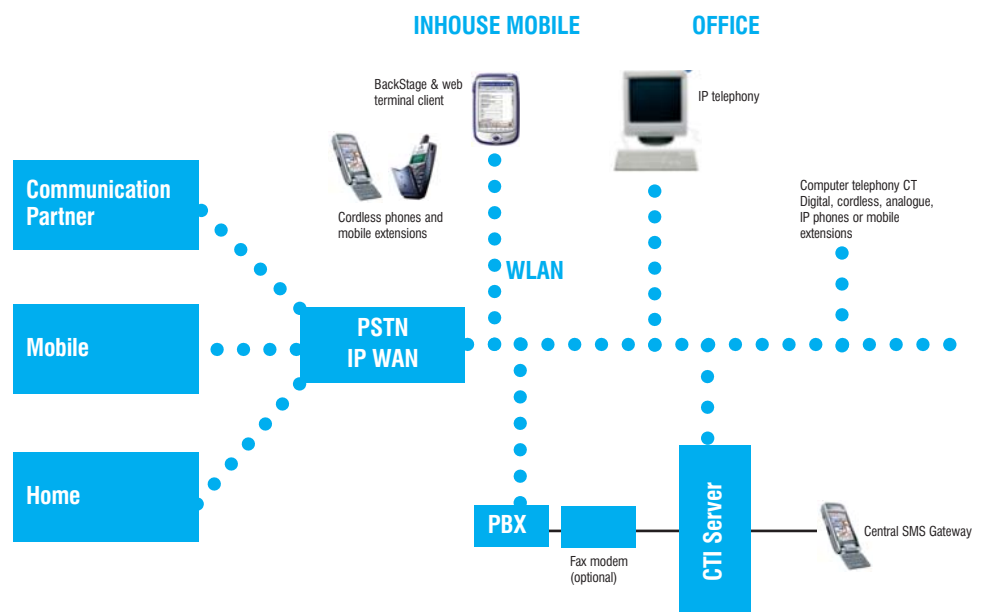
Where special call handling is vital, Ericsson offers a range of CT solutions tailored to the specific needs of small and medium-sized call centres and for enterprise operators.

Integrating Other Software

Software developers and vendors are supported to integrate their computer applications with Ericsson's enterprise communication systems. This means that no matter how specific your requirements, you can complement BusinessPhone and its applications with the additional CT software you need.

Growing with BusinessPhone

BusinessPhone Computer Telephony provides scalable solutions suitable for a single user up to 80 advanced CT users, or 40 flexibly assigned call-handling agents in multiple groups within a call center. Solutions are easy to add to the communication system as the business develops.



The Business Phone Family

Up to 300 users

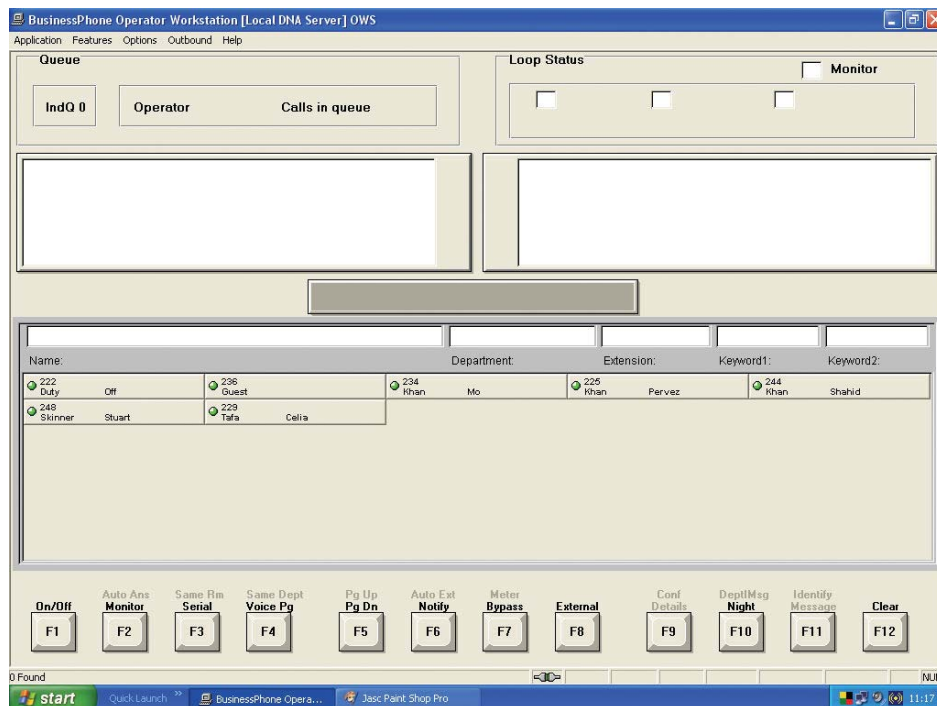
Ideal BP customers:

- **SMEs (25-300 users)**
Analogue, Digital, DECT, IP & Mobile extensions for complete multi convergence solution
- **IP infrastructure for all communications; fixed & mobile**
- **99.999% uptime reliability**

The BusinessPhone range offers large organisation features for the SME market. It's one of the world's most advanced communication systems for the smaller business, catering for up to 300 extensions.

Enhancing mobility, cost efficiency and productivity, it's small wonder that 100,000 BusinessPhone systems have been installed worldwide, with more than 7 million lines installed in over 75 countries.

It hosts a multitude of converged solutions from digital cordless, Personal Number, SMS messaging, IP telephony and even Call Centre functionality. And with a reliability uptime of 99.999% you can be sure you can trust BusinessPhone.



Four BP versions

The BusinessPhone communication platform is available in four versions:

- **BusinessPhone Compact**
 - housed in a compact cabinet optimised for telephone systems.
 - *Ideal for up to 30 users.*
- **BusinessPhone 50**
 - housed in a compact cabinet and optimised for telephone systems with up to 64 extensions
 - *Ideal for up to 50 users*
- **BusinessPhone 128i**
 - a 19" cabinet designed to fit the rack, [power backup system and cabling of existing data infrastructure, with up to 128 extensions
 - *Ideal for up to 120 users*
- **BusinessPhone 250**
 - for organisations needing up to 200 extensions, call centres with up to 40 agents and hotels with up to 300 extensions at a single line
 - *Ideal for up to 300 users*

Networking

BusinessPhone Networking enables the BP communication system to become part of an integrated digital voice & data network. Different licences are designed to cover a wide range of scenarios, allowing BP to interact with any other Ericsson systems, as well as PBXs from other manufacturers. Both dial up and ISDN lines can be used to connect, and an integrated IP gateway also allows full networking between sites.



The Upgrading of BusinessPhone

| | | |
|----------------------------|--|---|
| 8.0 (R16) 2006-2007 | | UM Fax, BackStage Presence, ME Direct Link Route Optimisation, Analog CLIP, BP128iP |
| 7.0 (R15) 2005-2006 | | Multimedia Messaging in BackStage 7.0, BP Compact Integrated Application Server, P900 Corporate Telephony |
| 6.0 (R14) 2004-2005 | | Dialog 4000 terminals, Mobile Extension, Unified Messaging IP-Trunking, Direct Media Routing, SW-based licensing |
| 5.0 (R12) 2003-2004 | IP-Networking Web-based Management | 5.1 (R13) 2003-2004 IP-Telephone BP128i (19" cabinet) |
| 4.0 (R11) 2002-2003 | | Multi Function Unit (MFU) New BP50 cabinet |
| 3.0 (R9) 2000-2002 | QSIG Networking | 3.1 (R10) 2001 Full Networking BP & MD110SW Upgrade |
| 2.0 (R8) 1997-2000 | Integrated Voice Messaging | 2.1 Integrated Cordless |
| 1.0 BP250 & BP50 | 1.1 ISDN Primary RateInterface | 1.2 Least Cost Routing |
| | | 1.2 ISDN Basic Rate Interface |

Mobile Extension

BusinessPhone mobile extension extends the features of a system by integrating mobile phones into the network. From anywhere in the world, a mobile phone is the access point into the corporate network, with fast easy access to people, services and information. Transforming a mobile into a fully-featured company extension you can achieve the following benefits:

- Only one number for customers to dial
- Save money on long distance & international calls (Least Cost Routing)
- Internal dialling to other extensions
- Hold and transfer facilities
- Less calling back of customers

Home Office

BusinessPhone offers the home worker the choice of accessing all PBX facilities via a mobile phone, fixed home phone or an Ericsson system phone from the Dialog 4000 family.

The user has the flexibility to select a device of choice allowing them the freedom to continue working seamlessly in any chosen environment.

BusinessPhone Hospitality

This truly dedicated solution incorporates special, tailor made features and equipment to meet the specific requirements of the hotel industry. Users can also benefit from a wide spectrum of advanced communication features and functions that have made BusinessPhone a worldwide winner.

Whether for a hotel, holiday complex, conference centre or cruise ship, you can be sure of the highest standards of efficiency and guest satisfaction, whilst integrating with third party Front Of House software, if required.

**Up To
50% Off
84 Products in the
Businessphone
Range**
- see pages 15 to 18
for details

BusinessPhone cards/phones

ISDN 30 & ISDN2 trunk boards

| Code | Description | SSP ex VAT |
|-------|---------------------------------|---------------|
| 23475 | BTU-D (30) 1 per 30 trunk lines | £1002.23 |

Analogue trunk boards

| Code | Description | SSP ex VAT |
|-------|-------------------------------|---------------|
| 24912 | BTU-A (8) 1 per 8 trunk lines | £721.29 |

Digital extension boards

| Code | Description | SSP ex VAT |
|-------|---|---------------|
| 23463 | ELU-D3 (8) 1 per 8 digital extensions | £548.25 |
| 23460 | ELU-D3 (16) 1 per 16 digital extensions | £738.22 |
| 23458 | ELU-D3 (32) 1 per 32 digital extensions | £1269.67 |

Analogue extension boards

| Code | Description | SSP ex VAT |
|-------|--|---------------|
| 23456 | ELU-A (8) 1 per 8 analogue extensions | £674.14 |
| 23450 | ELU-A (16) 1 per 16 analogue extensions | £969.63 |
| 23453 | ELU-A2 (16, message waiting) as above for hotel applications | £1134.82 |

Multi-function boards

| Code | Description | SSP ex VAT |
|-------|--|---------------|
| 23503 | MFU board with optional voice functionality 4 ISDN T/Q/S (2B+D) interfaces, 8 digital extensions, 4 analogue extensions, 4 voice mail channels, 4 register channels | £1325.79 |
| 23511 | Compact flash card 32MB for MFU | £786.49 |
| 23512 | Compact flash card 64MB for MFU | £1235.93 |

PLEASE NOTE:
Requires additional firmware set

DECT telephones

| Code | Description | SSP ex VAT |
|-------|---|---------------|
| 30143 | DT190 inc charger (non-repairable item) | £56.69 |
| 26981 | DT292 (non-repairable item) | £87.86 |
| 24572 | DT590 | £183.40 |
| 23909 | DT412 | £344.09 |
| 23429 | DT292/DT590 charger | £24.10 |

Key telephones

| Code | Description | SSP ex VAT |
|-------|---|---------------|
| 23865 | Dialog 4220 lite light grey | £51.92 |
| 23866 | Dialog 4220 lite dark grey | £51.92 |
| 23867 | Dialog 4222 office light grey | £102.27 |
| 23868 | Dialog 4222 office dark grey | £102.27 |
| 23874 | Dialog 4223 professional light grey | £173.47 |
| 23904 | Dialog 4223 professional dark grey | £173.47 |
| 25420 | Dialog 4223 professional light grey & KPU | £211.42 |
| 25421 | Dialog 4223 professional dark grey & KPU | £211.42 |
| 23905 | Dialog 4224 operator light grey | £261.98 |
| 23906 | Dialog 4224 operator dark grey | £261.98 |
| 23907 | Key panel light grey (17 function keys) | £70.80 |
| 23908 | Key panel dark grey (17 function keys) | £70.80 |



Telephone accessories

| Code | Description | SSP ex VAT |
|-------|---|---------------|
| 23798 | Linecord 3m RJ11 to BT plug | £5.99 |
| 25773 | Linecord RJ11 to RJ45 | £3.99 |
| 23407 | AC/AC adaptor for DSS console & 4425 IP phone | £13.07 |

Analogue telephones

| Code | Description | SSP ex VAT |
|-------|--------------------------|---------------|
| 25774 | Dialog 4106 basic phone | £24.91 |
| 25872 | Dialog 4147 medium phone | £44.06 |
| 30144 | Dialog 4187 high phone | £65.04 |

IP telephones

| Code | Description | SSP ex VAT |
|-------|---|----------------|
| 29621 | Dialog 4420 IP basic telephone set light grey | £89.38 |
| 24935 | Dialog 4422 IP Office V2 telephone set light grey | £149.14 |
| 29862 | Dialog 4422 IP Office V2 telephone set dark grey | £149.14 |
| 30320 | Dialog 4425 IP Vision V2 telephone set dark grey | £298.96 |
| 30319 | Dialog 4425 IP Vision V2 telephone set light grey | £298.96 |

IP package - requires licences

| Code | Description | SSP ex VAT |
|-------|---|---------------|
| 24568 | IP Package - full IP solution including Backstage & unified messaging kit | £1008.62 |

Compatible wireless headsets

| Code | Description | SSP ex VAT |
|-------|--------------------------------------|----------------|
| 23853 | CS60 standard headset & base | £199.95 |
| 29812 | CS70 | £199.95 |
| 29741 | SupraPlus wireless monaural VT | £199.95 |
| 28573 | Voyager 510 Bluetooth headset system | £159.00 |
| 29552 | GN 9350 | £239.95 |
| 29672 | GN 9330 | £179.95 |
| 23191 | GN 9120 convertible micro-boom | £219.95 |
| 23193 | GN 9120 convertible midi-boom | £199.95 |
| 23190 | GN 9120 convertible flex-boom | £229.95 |
| 25916 | GN 6210 bluetooth headset | £139.95 |

Up To
50% Off
84 Products in the
Businessphone
Range



Digital Phones

One phone for all systems



Dialog 4220 Lite

This compact, cost-effective model meets all basic telephony needs. It's specifically designed for customers who want traditional voice functions with superior voice quality. A robust convenience phone for visitor or service areas, the Dialog 4220 Lite can also be adapted to suit organisational changes or the demands of relocation.

Features:

- 2 Line access
- Inquiry key
- 4 Programmable keys
- 12 LEDs
- Message-waiting indicator
- Mute function
- Volume control
- Programmable ringer volume
- Transfer key



Dialog 4222 Office

The Dialog 4222 Office is a desktop telephone with all of the features you need in the office. Featuring a flexible graphical two line display and the time and date is equipped with an integrated headset port; it is user friendly with full functionality for complete communication needs.

Features as the Dialog 4220 Lite plus:

- 13 LEDs
- Hands-free speaking
- Headset key
- Graphical display
- Option unit connection
- 1 x 17 connection for extra key panel



Dialog 4223 Professional

This multi-featured Professional model supports advanced system functions. It is ideal for use in secretarial supervision configurations, key systems and traditional Call Centre (ACD) group functions. The graphical three line display can be tilted to different angles, the hands-free functionality features full duplex and supports Acoustic Echo Cancellation (AEC). Four additional dynamic Soft Keys change their function to provide an easy user interface for accessing different menu options such as directories, voice mail, conference calling and more.

Features as the Dialog 4222 Office plus:

- 4 soft keys
- 4 x 17 connection for extra key panel



Dialog 4224 Operator

The Dialog 4224 Operator telephone is specifically designed for the needs of BusinessPhone PBX operators providing full switchboard access and functionality like supervision of extension. It has an integrated headset port and the hands-free functionality supports full duplex and Acoustic Echo Cancellation (AEC).

Key Panel

The Key Panel comes with 17 extra-programmable keys and associated LEDs.

Option Unit

The Option Unit is available for Dialog 4000 Digital Telephones (except for Dialog 4220) and offers connections for external bell and busy signal.

| Code | Description | SSP ex VAT |
|-------|-------------------------------|---------------|
| 23865 | Dialog 4220 Lite - light grey | £51.92 |
| 23866 | Dialog 4220 Lite - dark grey | £51.92 |
| 23867 | Dialog 4222 Lite - light grey | £102.27 |
| 23868 | Dialog 4222 Lite - dark grey | £102.27 |
| 23874 | Dialog 4223 Lite - light grey | £173.47 |
| 23904 | Dialog 4223 Lite - dark grey | £173.47 |
| 23905 | Dialog 4224 Lite - light grey | £261.98 |
| 23906 | Dialog 4224 Lite - dark grey | £261.98 |

Analogue Phones

ADVANCED PARTNER

ERICSSON 



Dialog 4106 Basic Phone

A classic telephone that offers a sound platform of features designed for basic demands, ideal for use in office visitor or service areas.

- Message waiting LED (switch controlled)
- 4 programmable function keys (including a key for Message waiting)
- Last number redial
- Mute function
- R-key (with flash 100 ms)
- Tone dialing (DTMF)



Dialog 4147 Medium Phone

This versatile telephone is designed to be easily adapted to suit a multitude of user demands. It comes equipped with sixteen programmable function keys that can be locked to prevent unwanted user changes, making it the ideal choice for use in hotels.

- Message waiting LED (switch controlled)
- 16 programmable, lockable function keys (8 keys with 2 functions per key)
- Last number redial
- Loudspeaking
- Headset port
- Extra line interface/data port for connection of PC/modem or fax
- R-key (with flash 100/600 ms)
- Tone dialing (DTMF)
- Loudspeaking function Key



Dialog 4187 High Phone

This is the most advanced telephone in the Dialog 4000 Analog range of telephones. It is sophisticated yet extremely user friendly and practical. It incorporates a handsfree speaking function ideal for telephone and conference meetings. The alphanumeric LCD display can be tilted for the perfect view and displays time, date and duration of call as well as last number dialled and integrated phone book data.

- Message waiting LED (switch controlled)
- 20 programmable, lockable function keys (10 keys with 2 functions per key)
- Last number redial (20 dialled numbers)
- Headset port (with a dedicated key)
- Extra line interface/data port for connection to PC/modem
- R-key (with flash 100 ms but reprogrammable to 1-999 ms)
- Tone dialing (DTMF)
- 2 x 24 alphanumeric display (can be tilted)
- Message waiting Indication
- Volume settings for the handset, headset and loud speaker
- 10 ring tone types

| Code | Description | SSP ex VAT |
|-------|----------------------------|---------------|
| 25774 | Dialogue 4106 Basic Phone | £24.91 |
| 25872 | Dialogue 4147 Medium Phone | £44.58 |
| 30144 | Dialogue 4187 High Phone | £65.04 |

IP Phones

The Ericsson range of IP telephones encompasses the power of your data network and Ericsson communication system to deliver reliable business-class telephony.

Offering advanced functionality and the simplicity of an ordinary phone, these user-friendly handsets harness all the benefits of the new world of IP communications for efficient working. They also support hearing impaired users and prevent hearing damage through built in acoustic shock protection.

An easy-to-use internet (Web) browser interface allows users to configure their own telephone settings, such as edit the phone book, function keys, etc, directly from a desktop computer.



Dialogue 4420

- 6 programmable keys
- 12 function keys with LED
- Emergency call support
- Fixed number assignment
- Ethernet switch (2 ports) 10/100 Mbps/s (autosense)
- Monitor speaker
- Mute function
- Volume control
- Programmable ring tones
- Speed dialing
- Phone management via web interface
- Remote firmware upgrade
- Hearing aid support

Dialogue 4422

- 2-port Ethernet switch - to share a LAN cable/port with a desktop computer
- User mobility (log on and call)
- Emergency call from an unregistered telephone (i.e. not logged on telephone)
- Monitoring
- Headset port (with dedicated headset switching key)
- Power over LAN support (according IEEE 802.3af)
- Telephone setting via a WEB browser
- Hearing aid support and acoustic shock protection
- Graphical display with adjustable contrast
- Function keys
- Call list (local)
- Multi-codec support
- Multi-language support
- QoS support (includes QoS statistics available via a WEB browser)
- Branch office survivability support - automatic backup gatekeeper registration/deregistration

All handsets available in light or dark grey

IP phones include Message Waiting light and other keyphone features



Dialogue 4425

As the Dialog 4422 plus:

- Hands-free speaking with full duplex and Acoustic Echo Cancellation (AEC)
- Graphical six-line display with adjustable viewing angle and contrast
- 4 soft keys, 3 navigation keys and up to 20 function keys
- Phone book (stored locally on the phone or centrally on a server)
- WAP browser with easy access to WAP portal - enabling fast access to WML internet/intranet pages
- Menu support for absence handling - i.e. activation of diversion, and absence reason message (message diversion)
- Option unit support (for connection of external bell and/or busy signal)

| Code | Description | SSP ex VAT |
|-------|---------------|------------|
| 23865 | Dialogue 4420 | £89.69 |
| 24935 | Dialogue 4422 | £149.14 |
| 25872 | Dialogue 4425 | £275.36 |

DECT Phones

ADVANCED PARTNER

ERICSSON 

Ericsson has pioneered the development of cordless communications to support a wide range of working environments. Each DECT phone is designed to resist knocks, water and dirt making them tougher than the average phone.



DT190 basic DECT

- 1 line alphanumeric display
- Last number redial (5)
- 20 memory
- Backlit display
- Missed call list
- Phone & key lock
- Message waiting for voicemail
- System phone book access
- Includes charger



DT292

- Handsfree functionality
- Vibrating alert
- Phone book, can contain up to 100 names and numbers
- Supports Call-by-Name & Quick Call-by-Name for fast access
- Redial, last 20 dialled, answered & missed calls
- Mute function
- Phone & key lock
- Preference settings
- Networks - subscribe to up to 8 different networks
- Message Waiting Indication (MWI)
- Message key
- Calling Line Identification (CLI)
- Time & date, Alarm clock



All GAP compatible

DT590

- Modern design with graphical display
- Phonebook for 1000 downloadable & 100 user entries
- Hands free speaking function
- Vibrating alert
- Sending and receiving of SMS messages
- Easy access to PBX features like divert, absence, transfer etc.
- Calculator, Alarm clock, Time and date
- Standard Headset/accessory connector
- Long battery life using a Lithium Ion battery
- Calling Line Identification (CLI)
- Mute function
- Phone & key lock
- Preference settings
- Subscribe to up to 8 different networks
- Message Waiting Indication (MWI)
- Message key

DT412

- Robust, dustproof and waterproof design
- 3 programmable soft keys for each mode
- Time and date indication
- Large, scratchproof, mechanically protected display
- Illuminated display and keypad
- SIM card for identity and personal settings
- Up to 10 modes with personalised settings
- 10 programmable hot keys
- Manual/automatic keypad lock
- Ring signal easily silenced
- Two different text sizes
- Sending/receiving messages (SMS)



DT422

- Robust, dustproof and waterproof design
- Push button alarm
- No-movement / man-down alarm
- Large, scratchproof, mechanically protected display
- Illuminated display and keypad
- SIM card for identity and personal settings
- Up to 10 modes with personalised settings
- 10 programmable hot keys
- Manual/automatic keypad lock
- Ring signal easily silenced
- Sending/receiving messages (SMS)



DT432 ATEX

As the DT222 plus:

- Intrinsically safe for gas/dust environments
- Illuminated keypad
- Manual or automatic keypad lock
- Ring signal easily silenced
- Separate loudspeaker for ring signal and loudspeaker function
- Higher capacity Lithium Ion battery
- Higher sound volume
- Faster software download

Intrinsically safe



Integrated Application Server

for Ericsson BusinessPhone

The IAS is the ultimate in hassle free servers. It's flexible, cost effective and no external servers are required. Using Windows 2003 this embedded server is a simpler route for everyone. All BusinessPhone applications can be unlocked effortlessly using license files.

The IAS gives you, the dealer, an excellent opportunity to tap into a new field of services. With its remote maintenance capabilities, easy installation and deployment the IAS forms a basis in the creation of business within a new area.

Fast access

For the customer the IAS means a fast access to needed applications, since these are pre-installed on the server. Furthermore, the IAS provides the customer with the opportunity to try new applications when needed. They are available on the server and can easily be opened by just applying a license. With the industrial embedded PC quality and reliability will not be an issue. Further security is guaranteed via the integrated Windows Server 2003 firewall.

Secure

The highly secure and reliable server hosts all BusinessPhone applications. As all the applications are pre-installed on IAS, enterprises are able to access them speedily and, with the use of licenses, open them when the need arises. IAS incorporates remote maintenance capabilities and is furthermore easy to install and deploy. IAS will provide excellent opportunities for building business in brand new areas with new applications.

The hassle-free, zero set-up server

| Description | SSP ex VAT |
|---------------------------------------|---------------|
| Integrated Application Server unit | |
| - Windows 2003 embedded server | £2097.40 |
| Fan unit | £28.07 |
| Integrated Application Server (Board) | £1703.94 |

Ericsson Mobile Organiser

ADVANCED PARTNER

ERICSSON 

**True
push email
solution**

The latest generation of Ericsson Mobile Organizer offers enterprise users easy-to-use, access to corporate e-mail and other Personal Information Management (PIM) data on the move.

Unlike a number of competitive systems, EMO is a true 'push' solution that offers up-to-date information without requirements for proprietary hardware, special devices or operator tie-ins.

Device independence

EMO 5.2 provides push e-mail and calendar data to users of Symbian smartphones and Microsoft Windows Mobile smartphones, Java devices or PDAs.

There are two editions of EMO available. The Enterprise Edition is targeted at enterprises with Microsoft or Lotus mail servers. The Professional Edition gives individual users mobile access to corporate mail using their own PC as a server.

Easy-to-use

Work easily with e-mail, calendar, contacts, tasks and public folders. You receive your e-mail automatically via the mobile network, with no action required on your part.

Easy to install

EMO is simple to install and involves minimal disruption to an enterprise's network, security and e-mail infrastructure. Fast and simple installation means rapid returns on investments (ROI). Moreover, IT management has full control of the installation process.

Communications

Using EMO is as simple as switching on a mobile device. The software automatically handles all data communication actions in the background. EMO utilises true push technology, which is optimised to keep the contents of a mobile device always up-to-date with a corporate e-mail server over a mobile network.

- Alerts as new mail are received; no need to poll for new messages
- Work online or off; no need for constant mobile coverage
- Network connections established and maintained automatically
- Option for remotely suspending the service temporarily

Different character sets and languages are supported.

Security

End-to-end encryption ensures that delivery of all data communicated to and from a mobile device is secure.

E-mail functionality

EMO enables you to manage your e-mail via your smartphone or PDA, in real-time, wherever the user may be.

- View messages in real-time, receive data on smartphones, PDAs and desktop computers simultaneously
- View read/unread status, sender, subject and received date
- Sort mail lists by sender, subject or received date
- Delete, reply to sender, reply to all, or forward a message (smart forwarding of attachments)
- All actions mirrored to desktop view in real-time, over the air
- Perform basic text edit clipboard operations (cut, copy and paste)
- View, save, edit and send attachments as if at a desktop
- Identify and add addressees from contacts list
- Resolve incomplete e-mail addresses using Outlook Contacts
- Save messages to a drafts folder

**30
day trial**
- only £36 for up
to 50 users



| Code | Description | SSP ex VAT |
|---|---------------------------------------|---------------|
| First year ONLY Right to Use licence | | |
| | EMO 5.1 E user license | |
| | 1 - 99 users (RTU) | £98.34 |
| | EMO 5.1 E user license | |
| | 100 - 499 users (RTU) | £88.51 |
| Renewable software maintenance | | |
| | EMO 5.1 E user license | |
| | 1 - 99 users (main) | £19.67 |
| | EMO 5.1 E user license | |
| | 100 - 499 users (RTU) | £17.71 |
| Continued Hosted License Charge | | |
| | EMO 5.1 E Hosted RS license, per user | £23.60 |
| Email Client | | |
| | Push connector software | £11.81 |

Minimum order is 5 connections

An introduction to Ericsson Enterprise Multimedia

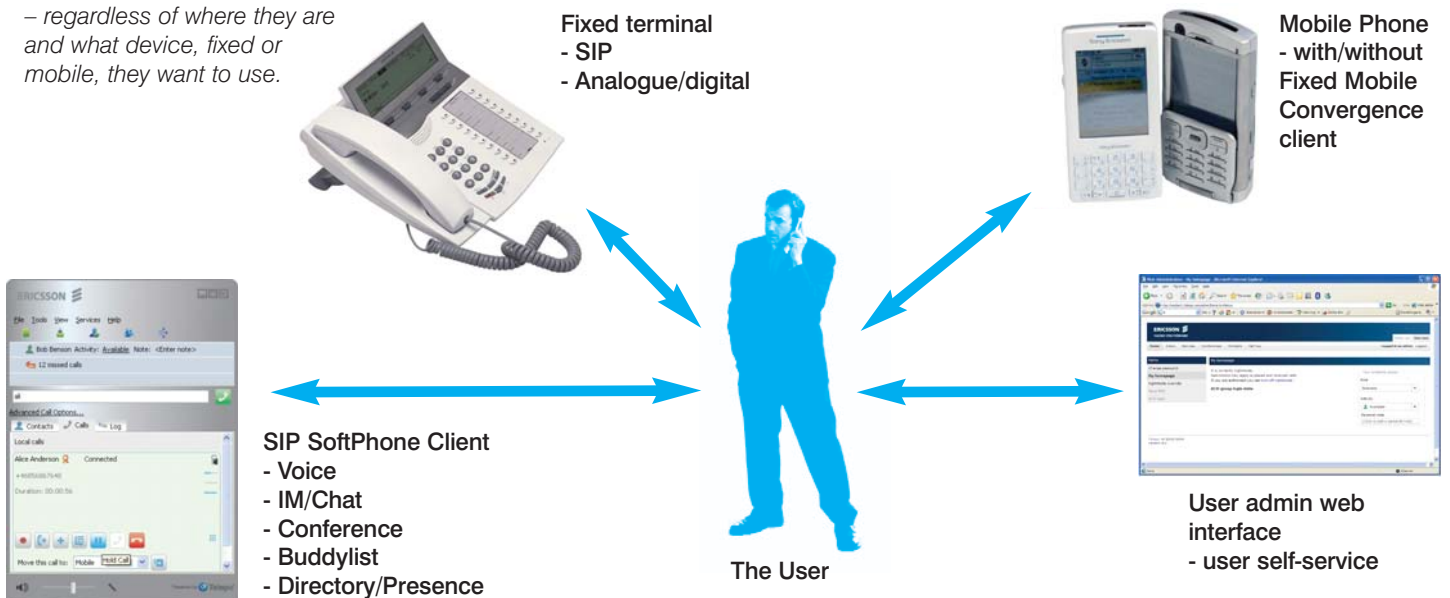
Ideal EMS customers:

- SMEs (40-500 users) with high tech users
- Native SIP environment (eg. IP infrastructure for all communications; fixed & mobile)
- Delivers centralised operation
- Brand new or replacement scenarios
- The user at the centre (User Centric) with strong Fixed Mobile Convergence requirements

- ✓ Easy to install, manage and use
- ✓ No more boundaries, communicate everything on device of choice
- ✓ Total control, customised communication solutions which meet personal needs
- ✓ Auto provisioning services reduces the number of site visits
- ✓ Future proof, works with today's technology as well as tomorrow's
- ✓ Complete embedded application suite for comprehensive and flexible performance
- ✓ SIP native architecture supporting FMC (Fixed Mobile Convergence)

User Centric - the user at the centre

EMS gives business users a single point of contact for any form of communication – voice, e-mail, fax, SMS or instant message – regardless of where they are and what device, fixed or mobile, they want to use.



Server (EMS)

Ericsson's new Enterprise Multimedia Server offers companies a fast, cost-effective way to roll out user-centric Unified Communications with extensive mobility support.

By putting users at the centre of communications, the new system enables them to keep in touch wherever they are, using their preferred available device and network.

SIP enabled

The Enterprise Multimedia Server (EMS) is a business communications solution that provides user-centric Unified Communications that fully adhere to the 'clean' Session Initiation Protocol (SIP) standard: no proprietary signalling is used to secure integration with other network components.

User-Centric Unified Communications for SMEs

The Enterprise Multimedia Server can be scaled from 40 to 500 users, making it particularly suitable for SMEs.

Built-in applications

EMS comes with a complete suite of embedded applications including unified messaging (voice, fax and email), SIP soft clients, SIP-based operator workstation, Ericsson's patented Mobile Extension Client, Automated Call Distribution (ACD), SIP-based ACD client, Interactive Voice Response (IVR), Automated Attendant, web-based conferencing portal and conversation recording. The system provides hot standby, security and redundancy without the dropping of calls.

EMS key dealer benefits

- Best in class technology
- A price competitive SIP-based communication server
- Future proof platform with Open Architecture to support Multimedia applications
- Reduced installation times
- Easy installation with a pre-configured system, Single Box Solution
- Easy to Manage with WEB and/or XML scripting based management interface
- Remote configuration for easy adaptation
- Embedded applications with a common user interface
- Easy integration with 3rd party applications or 3rd party SIP gateways & SIP phones
- Leverage on their installed base with a migration strategy for BusinessPhone

Future proof technology

BT's 21CN initiative is among the most important and ambitious telecommunications projects in the world.

With EMS, the open architecture, scalability and manageability mean companies can be sure that their investment in Unified Communications infrastructure will be protected.



An introduction to Ericsson Enterprise Multimedia Server (EMS)

Built on 'native' SIP architecture

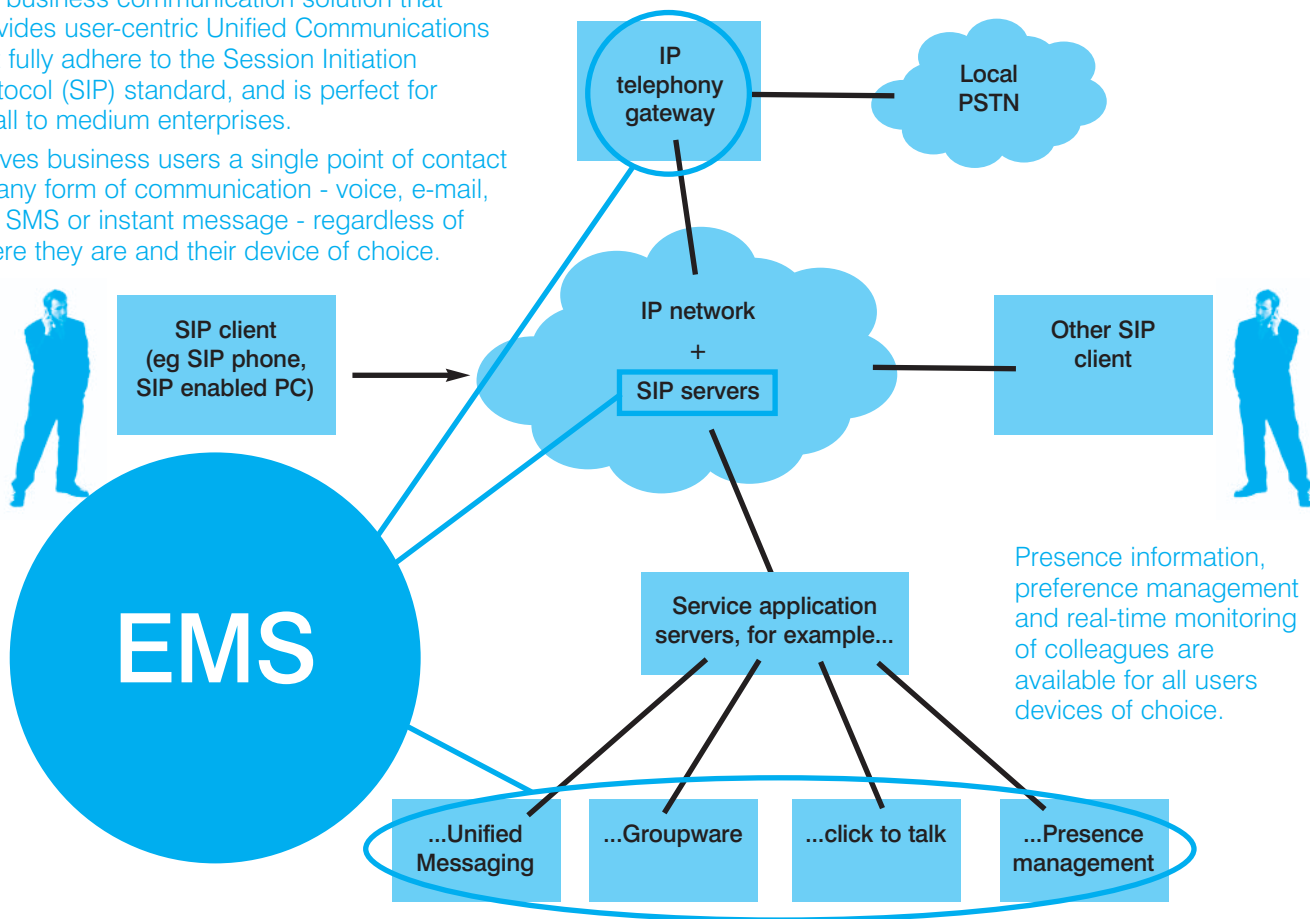
EMS Key user benefits

- Ready to use, Single Box solution with a complete suite of embedded applications
- Uses the Open Session Initiation Protocol (SIP) standard to secure interoperability with other network components and 3rd party solutions
- Integration to existing application such as Microsoft LCS/OCS
- Integrate Mobile Workers within the corporate communications solution
- Actively reduce international mobile roaming costs
- Benefit from a complete set of User applications with an intuitive user interface
- Device independent common user interface for their applications
- Investment protection (use new applications with existing terminals)
- A smooth migration toward new technologies to support business in the best possible way

Basic Network Diagram for SIP

The Enterprise Multimedia Server (EMS) is a business communication solution that provides user-centric Unified Communications that fully adhere to the Session Initiation Protocol (SIP) standard, and is perfect for small to medium enterprises.

It gives business users a single point of contact for any form of communication - voice, e-mail, fax, SMS or instant message - regardless of where they are and their device of choice.



An introduction to MX-ONE

ADVANCED PARTNER

ERICSSON 

Ideal MX-ONE customers:

- **When size matters**
- **Medium to large enterprise customers (300-50K users) with a focus on IP & Mobility**
- **Several branch sites**
- **Expansion and/or Migration of installed base**
- **Hybrid environment (SIP, H.232, TDM, DECT)**
- **Upgrades from MD-110**

This multi convergence, hybrid solution is designed to empower larger enterprises as seamlessly and cost-effectively as possible.

The MX-ONE is a server based communication system that offers enterprises more than 500 features and enough power to link up to 50,000 people in a single system. It is built to integrate IT and telephony functionality with outstanding mobility and to deliver the reliability your customers have come to expect from a voice platform.

Versatility

This IP-based system is ideal for new sites or to link branch offices, remote workers and



- ✓ **One system for voice, data & mobile communication**
- ✓ **One open system with applications that simplify everyday communications**
- ✓ **One easy way for users to personalise and manage their communication in the way that works for them**
- ✓ **One reliable solution that can link up to 100,000 people in multiple locations**
- ✓ **One answer for today's mobile businesses**
- ✓ **One single communication system that turns the world into a virtual office**

highly mobile staff. Fully modular, it enables reliable networking between countries – as well as easy laptop, PC and mobile phone access to corporate directories, emails, calendars and more. In short it is the solution your customers can rely on to fulfil the demands for new ways of working, and acquiring that all-important competitive edge in business.

Easy implementation

Your customer can embrace the Ericsson MX-ONE precisely when their business is ready. This system is so open and scalable that you can actually invest only in those modules that you know will deliver positive and rapid return on investments to your customer's business.

Key MX-ONE Applications

- **Netwise CMG** - The Contact Management Suite (CMG) is user friendly and offers you a wealth of tools like instant messaging, corporate directories, call logs and presence profile management.
- **MX-ONE Messaging** - Provides each individual with a single inbox for voicemail, faxes and emails. Mobile workers can even use text-to-speech functionality to listen to their email on the move.
- **MX-ONE Manager** - With one single workstation, administrators can manage user and extension administration of all Ericsson MX-ONE components, as well as fault and performance monitoring.
- **Solidus eCare** - An award-winning IP solution that allows multimodal communication and integrates with a PBX solution

Call our dedicated Ericsson team for pricing

► **Your Company Contact Details** ◀

Peripherals

Cost effective productivity for your customers, high margins for you



Wireless Headsets

Plantronics CS60 Wireless Headset

Work, walk and talk without any wires! Calls can be taken away from the desk, up to 100 metres away from the compact base unit - simply at the press of a button. The CS60 is ideal for those working in noisier offices. The long boom arm includes a noise cancelling microphone, that reduces unwanted background noise.

- Up to 9 hours talk time
- DECT technology
- Fully convertible with choice of 4 headset wearing options
- Automatic remote call pick-up/end
- Answer / end call button

Hookswitch Control

Enables users to make and receive calls without lifting the handset.



| Code | Description | SSP ex VAT |
|-------|--------------------|------------|
| 27865 | Plantronics CS60 | £299.95 |
| 31512 | Hookswitch control | £24.69 |

Jabra GN9120 EHS

Jabra GN9120 EHS

Check files or move from office to office whilst on a call. With a choice of three booms (micro, midi and flex), these stylish headsets are suitable for any environment.

- Range up to 150m
- Convertible wearing style (over-the-ear and over-the-head)
- Conference call functionality & suitable for training applications
- No handset lifter required



| Code | Description | SSP ex VAT |
|--------|------------------|------------|
| 25172A | Jabra GN9120 EHS | £249.95 |

Corded Headsets

Jabra GN2000

Designed for comfort and built to last, the Jabra GN2000 is robust enough to cope with the heavy demands of daily use. The headset is available in both monaural & binaural style with or without a noise cancelling (NC) microphone.

- Sturdy, impact resistant construction
- Excellent voice & transmission clarity
- True wideband audio response (150 - 6800 Hz) with acoustic shock protection from high pitched noises
- 3 year warranty

| Code | Description | SSP ex VAT |
|-------|----------------------------|------------|
| 27670 | Jabra GN2000 Monaural (NC) | £62.95 |
| 27671 | Jabra GN2000 Binaural (NC) | £98.81 |



Best Seller

Homeworkers

Ericsson DRG22i System

The Ericsson Digital Residential Gateway is ideal for small remote branch offices and homeworkers, connecting to their central office network via a WAN/IP router. Providing cost-efficient integration of remote analogue phones or G3 fax machines via a 'plug and play' IP connection.

- Secure Ethernet access
- Cost effective integration
- High quality IP telephony in all networks
- Compatible with MD Evolution, BusinessPhone, MD110 & MX-ONE



| Code | Description | SSP ex VAT |
|-------|-------------------------------|------------|
| 29867 | DRG Element Manager Basic | 11.80 |
| 29866 | DRG Licence Telephony | 32.78 |
| 29865 | DRG Manager Module CD | 0.79 |
| 29864 | DRG22 remote worker interface | 119.32 |

Wireless connectivity over a fixed network

Ericsson G35/G36

A cost effective solution offering PBX connectivity - allowing calls to be routed seamlessly from your desk phone onto the mobile network, reducing the costs of land line calls to mobiles significantly.

Both models benefit from high-speed data transfer. The G35 is ideal for small business use due to its Remote Management capabilities, whereas the G36 makes additional use of the integrated analogue modem, allowing it to be located up to 600 metres from fax and PC equipment allowing a more flexible location.

- PBX connectivity
- Remote management (optional)
- GSM supplementary services
- Two frequency bands per model
- Additional connection to EDGE network (G36)
- Short messaging service (G36)
- Analogue group 3 fax (G36)
- USB 1.1 interface for admin rights and easy system changes and re-programming (G36)



| Code | Description | SSP ex VAT |
|-------|-------------------|------------|
| 30363 | Ericsson FCT G35E | £265.95 |
| 30392 | Ericsson FCT G36E | £286.95 |

Conference Units

Polycom SoundStation2

The SoundStation2 works with PBX systems. It connects directly to a digital PBX line without the need for extra PBX adapters or for running a special analogue line into the conference room. It is expandable with optional extension microphones to increase the room coverage.

- Speak normally up to 3 metres away
- Ideal for up to 8 people
- High quality sound
- Noise & echo cancellation
- Backlit LCD
- Full duplex system allows natural two-way conversations
- 360° microphone room coverage
- 25 number phonebook / speed dial
- Worldwide caller ID* capabilities
- Expandable with optional microphones

*subject to network availability

Konftel 200W

For companies with a DECT infrastructure, the Konftel 200W is ideal as it is designed to work seamlessly with most DECT systems for flexible and convenient conferencing.

- Connects to virtually any system phone
- Works with DECT & mobile phones
- Crystal clear sound - OmniSound™
- Fully duplex for natural bi-directional sound
- Headset compatible
- 2 year warranty



Konftel 60W Bluetooth

At a desk, in a meeting room or away from the office, the Konftel 60W can connect wirelessly to all Bluetooth equipped phones, computers and mobiles allowing meetings to be held anywhere with a power outlet.

- Connects to an existing DECT system – no need for another extension
- Crystal clear OmniSound™
- 10 hours talktime, 150 hours standby
- 4 speed dial buttons
- Portable DECT connectivity
- Expansion microphones – increase range from 30m² to 70m²
- Remote control operation
- Tape recorder output
- Separate DECT base station also available
- 2 year guarantee



| Code | Description | SSP ex VAT |
|-------|---------------------------------|------------|
| 26806 | Polycom SoundStation 2 | £399.95 |
| 25828 | Konftel 60W Bluetooth | £299.95 |
| 27493 | Konftel 200W | £349.95 |
| 22990 | Konftel 50 Keyphone Conferencer | £199.95 |

ADVANCED PARTNER

ERICSSON 

Call our dedicated
Ericsson team on

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Or visit

▶ **Your Company Website** ◀

Email ▶ Your Company Email ◀

Fax ▶ Your Company Fax ◀

Address ▶ Your Company Address ◀

▶ **Your Logo Here** ◀